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**The Odisha State Cooperative Milk Producers'
Federation Ltd.**

D/2, SAHID NAGAR, BHUBANESWAR – 751 007

Telephone No.0674-2540273, 2546030, 2540417; Fax No. 0674- 2540974

E-mail ID: omfed@yahoo.com; www.facebook.com/theomfed

Shop Online@omfed.in, Customer Care Help Line 0647-2547119

EXPRESSION OF INTEREST FOR EMPANELMENT OF CHANNEL PARTNER

Applications are invited from professionally experienced & financially sound parties for appointment as **Supper Stockist** for marketing of OMFED Products in **Bhubaneswar city of Odisha**.

Interested parties having required storage facility for keeping sufficient stock & logistics for distribution & marketing of OMFED products may submit their offers. Application along with financial & business details may be forwarded in the above address, which should reach the undersigned on or before 29.06.2018 by 5.00 p.m.. Shortlisted applicants shall be called for detailed discussions/ presentations prior to final appointment. The application form can be downloaded from our web site (www.omfed.com)

Managing Director, OMFED reserves the right to accept or reject any or all applications without assigning any reason thereof.

Managing Director, OMFED

APPLICATION FORM

FOR APPOINTMENT OF SUPER STOCKIST

To,

MD, OMFED, Bhubaneswar, Odisha

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1. Name of the Party:

2. Nature of Business: (Proprietorship/Partnership/Company).

3. Name of the Proprietor/Partner/Director Mobile No.:

1.	<input type="text"/>
2.	<input type="text"/>

4. Address of Business (Pin code is must):

5. Availability of: Computer:

Internet:

6. Contacts Nos.:

Ph. /Mobile No.:

E-Mail:

7. Address of warehouse: (If Separate from office)

8. Whether office or Warehouse is leased/owned (If leased, Please submit rent deed copy)

9. Whether related to any one in OMFED:

10. GST/CST NO. (Kindly attach certificate copy):

11. FSSAI Certificate (Kindly attach certificate copy):

12. PAN NO. (Kindly attach certificate copy):

13. Year of establishment:

14. Proposed Coverage area:

15. Investment:

16. Name of Banker with Address:

1.
2.

17. Bank A/C No. :

1.
2.

18. Name of Authorized Signatory:

1.
2.

19. Experience in channel Management:

20. Details of Person / Employee who will be assigned for OMFED transactions:

Person who will be assigned for
OMFED transactions

Paste a photograph here

21. No. of Field Personnel to be employed:

22. Alternative arrangement for power failure:

23. Value of the 1st Order Expected Business:

24. Distribution Facilities:

Signature of the Applicant

GENERAL TERMS & CONDITIONS
APPOINTMENT FOR SUPER STOCKIST

The general terms, conditions and guide lines governing the business relations between OMFED, (the company) and Stockist/Super Stockist are as follows:

1. **Discounts:** Generally as per the company's marketing policy and as decided from time to time.
2. **Schemes:** As per the company's marketing policy and as decided from time to time.
3. **Co-ordinations:** The Super Stockiest shall coordinate his distribution activities of his own Sales Team with the sales Team appointed by the Company for his area by actively liaising with them.
4. **Deposit:** The Super Stockiest / Stockiest will deposit a sum of Rs. 100000/- (Rupees One lacs Only) as a refundable security (for three years without interest) with OMFED through a D.D. in favor of OMFED Payable at Bhubaneswar.
5. **Stocks:** The stockiest is expected to maintain stock levels of various products of the company equivalent to 30 days sales or as advised by the Company from time to time to ensure smooth flow and availability in the market.
6. **Monthly Returns:** For effective marketing activity, the Stockist shall furnish monthly product wise stock and sales statement and / or any other statement as desired by the company.
7. **Payments to the Company:** All the goods will be supplied to the Stockist / Super Stockist against DD/Crossed at par cheque in favor of "OMFED" payable at Bhubaneswar & received in advance.
8. **No cash dealing with staff:** You are requested to deal with Company only with crossed at par cheques / DDs only. Do not pay cash to our staff. **The Company shall not take any responsibility for losses of cash / missing amounts.**
9. **Supplies from OMFED:** The terms and conditions given above are applicable in full letter and spirit, whenever supplies are made through these supply links as well as the company.
10. **Additional Stockists:** Distribution network is open stockist ship. The Company reserves the right to appoint any number of stockists in your area, in line with strategy of free availability of our product.
11. **Returned Goods:** Goods older than one year from date of manufacturing are not eligible for compensation. Reimbursement / replenishment will be made as per existing policy. Marketing I/C should certify returned goods.
12. **Breakages:** Breakages should be reported within 72 hours of receiving goods from Lorry transport office. The breakages should be certified by Transporter to avail full replacement.

13. Area of operations District: You shall limit your sale to the area specified.

14. Notwithstanding whatever said here unto, the policies are subject to change, if market condition so demand.

15. These terms are to be read in conjunction with the current Marketing Policy letter in force.

16. In any dispute, jurisdiction will be Bhubaneswar (Odisha) INDIA only.

I/WE AGREE TO THE ABOVE & PROMISE TO COMPLY WITH ALL THE ABOVE MENTIONED TERMS.

AUTHORIZED SIGNATORY (WITH THE SEAL OF THE FIRM)

Please send this application form through Registered Post only

To,

MD, OMFED, Bhubaneswar, Odisha

Helpline Numbers: +91-2547119